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## News Release

[www.cargill.com/today/press.htm](http://www.cargill.com/today/press.htm)

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### **Cargill, Feed Management Systems Announce Alliance**

MINNEAPOLIS--- Cargill and Feed Management Systems (FMS) have formed an alliance to market and recommend the technologies of both businesses. With this agreement, FMS and the Consulting Services group, part of Cargill Animal Nutrition will actively collaborate to fulfill the needs of clients and customers for the technology available from both companies.

Through its Consulting Services group, Cargill Animal Nutrition provides a broad array of feed management and animal production expertise and services, while Feed Management Systems is a leader in delivering software solutions to the feed industry.

“This agreement allows us to develop broader and deeper solutions for our clients by providing an even larger portfolio of technology and expertise,” says Mark Knief, Consulting Services general manager. “It also reflects the respect we have for FMS as a leader in the software solutions area.”

Richard Reynertson, CEO of FMS, stated that he is pleased that “this alliance with Cargill supports our mutual goals to use our combined experience and technology to create additional value for the feed industry. Building alliances with industry leaders like Cargill reinforces that we are all part of a much larger community, and that together great things can be achieved on behalf of our industry.”

Cargill provides consulting in the areas of feed mill management through its Model Mill™ program, risk management services, procurement and quality control, animal production, ingredient knowledge and feed formulation.

FMS industry solutions include Feed Mill Manager™, Brill Formulation™, Brill Formulation Multi-blend™, Feed Ration Balancer™, Feed Tags™, and Feed eOrder™. FMS solutions and services are offered both directly and through a growing number of alliances and distribution channels.

For more information on this and other Consulting Services offerings from Cargill Animal Nutrition, call (800) 295-6558 or email [consultingservicesinfo@cargill.com](mailto:consultingservicesinfo@cargill.com). For information on Feed Management Systems products and services, call (800) 701-5794 or email [info@feedsys.com](mailto:info@feedsys.com).

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**About Cargill:**

A business unit of Cargill, Incorporated, Cargill Animal Nutrition ([www.cargillanimalnutrition.com](http://www.cargillanimalnutrition.com)) is a customer-focused organization working to bring product and service solutions to producers. Cargill is an international provider of food, agricultural and risk management products and services. With 153,000 employees in 66 countries, the company is committed to using its knowledge and experience to collaborate with customers to help them succeed. For more information, visit [www.cargill.com](http://www.cargill.com)

**About Feed Management Systems:**

Feed Management Systems, Inc. (FMS) is an award-winning software solutions company and a worldwide leader in solutions that integrate critical information between feed manufacturers and their suppliers and customers. FMS completed its vision of providing a software suite to optimize the acquisition, optimization, compliance and distribution of ingredients with the acquisition of substantially all of the assets of the Brill Corporation in May of 1999. FMS is headquartered in Brooklyn Center, Minn. and is a Microsoft Gold Certified Partner with proven competencies in ISV/Software Solutions and Microsoft Business Solutions. With employees, distributors and customers in over 50 countries, the company is committed to providing solutions to its customers as a key player in optimizing the use and distribution of ingredients globally. For more information, visit our website at: [www.feedsys.com](http://www.feedsys.com)